# Companhia de Electricidade de Macau - CEM, S.A.

## "Enterprise Disaster Recovery Architecture Upgrade & Compliance Scaling Up"

## Admission Conditions

## (Tender Ref. PLD-CS244/26/77)

1 The tenderer is required to deliver a comprehensive turnkey solution to fulfill CEM requirements for upgrading its Enterprise Disaster Recovery Architecture, including hardware, software, professional services, and standard protection plan as specified.

2 The tenderer must submit official documentation proving that it is an authorized partner in Macau for all proposed products, solutions, and services.

3 The solution proposed must hold a recognized position in China's hyper-converged infrastructure market (中國超融合整體市場) after 2025, as evidenced by an IDC market share report.

4 The tenderer must submit at least one reference case of successful deployment of hyper-converged infrastructure installation and support services within the last five years (from 2022 to the present). Supporting documentation must include the previous contract containing sufficient details; sensitive information can be redacted.

5 The tenderer shall submit the curriculum vitae (CV) of the designated Implementation Engineer. The CV must demonstrate that the engineer holds the relevant certifications proving the qualification to deliver the products and solutions proposed.

6 The tenderer must submit official documentation detailing the local support capabilities and Service Level Agreements (SLA) covering the proposed solution to CEM.

7 Tenderer must declare that there has been no record of fatal / serious work-related accident in the past 3 years.

8 Whether participating independently or as part of a consortium, a tenderer may only submit one proposal for this tender. In case the Tenderers are formed in Consortium /Joint-Venture (JV), this must be clearly stated on the Tenderer's corresponding signed Memorandum of Understanding (MOU) by both parties.

9 Tenderers must not submit proposals that could disrupt normal bidding conditions, especially if the involved tenderers have the same shareholders or administrative body members.

10 Tenderers can participate in the tender only if they simultaneously meet the requirements specified in clauses 1 to 9.