



CEM Quarterly Report

(Oct - Dec 2007)

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1. Corporate Highlights

CEM hosts AESIEAP CEO Conference 2007

CEM was honoured to host the AESIEAP (The Association of Electricity Supply Industry of East Asia and the Western Pacific) CEO Conference in Macau from 10 to 12 October. Invited speakers from both energy and power related organizations and research institutes around the world convened to share their knowledge on several topics including: innovation impacts from electricity deregulation, security of electricity supply, and generation technology for a low carbon economy. Top executives of power companies within the region discussed, debated, and shared ideas on future developments in the power industry. This AESIEAP CEO Conference is a prelude of the 17th Conference of the Electric Power Supply Industry (CEPSI 2008) that will be held in Macau in October 2008.

Energy Fun Fair highlights energy conservation & environment protection

CEM held its 'Energy Fun Fair 2007' on 21 October as to share some fun with the public while raising the community awareness on energy conservation and environment protection. This year, ten local secondary schools participated in the event. Students set-up booths exhibiting electricity-related themes, with plenty of games and information available for the public to learn and have fun. Besides, students performed original pieces of drama, music or dance on stage, through which they demonstrated the importance of electricity and the need for energy conservation. The public enjoyed a day full of entertaining and educational experiences.

Induction cooking demonstration at Macau Food Festival

CEM hosted a booth at the 7th Macau Food Festival for a lively induction cooking demonstration, and invited renowned chefs to use induction cooktops to prepare an array of delicious cuisines. This program was coordinated with the Macau Worker's Association Culinary and Restaurant Services Training Centre and aimed at highlighting the advantages of using this style of cooking, namely heat efficiency, cleanliness, safety, rapidness, and convenience. Participants visiting CEM booth received a souvenir as a compliment.

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12th Guangdong, Hong Kong and Macau Power Industry Services Seminar

Over 100 delegates from the power companies of Guangdong, Hong Kong and Macau discussed and shared their expertise at the 12th Power Industry Services Seminar, which took place in Macau on 23 November 2007, and hosted by CEM. This seminar aims at strengthening the communication and friendship of the power services industry employees of the three regions by exchanging views on Customer Services Best Practices, aiming at encouraging improvement in the quality of the service provided, as well as creating a more ideal harmonious environment between the power suppliers and customers.

CEM hosts Asia Pacific Utilities Group conference

The Asia Pacific Utilities Group (APUG) conference, which is held regularly by its members, comprising 16 companies, mainly from Australia, Taiwan, Macau, Hong Kong, India and New Zealand, was held for the first time in Macau on 28-29 November. APUG visions to be the leading utility procurement group in the Asia-Pacific region, and it aims at providing internet-based supplier management solutions and value-added services to procurement professionals and supplier organizations across the Asia-Pacific region. In conjunction with other worldwide utility companies APUG maintains a supplier information and registration system that enables buyers to select appropriate sources for goods and services.

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2. Electricity Sales by Classification

	YTD2006		YTD2007		Change
	Sales (MWh)	Market Share (%)	Sales (MWh)	Market Share (%)	2006/2007 Sales (%)
Industrial	149,931	6.3%	154,236	5.3%	2.9%
Construction and Public Works	90,270	3.8%	372,954	12.7%	313.2%
Commercial (incl. gaming)	1,103,058	46.4%	1,254,143	42.7%	13.7%
Residential	673,412	28.3%	751,450	25.6%	11.6%
Administration, Public Lighting and Personal Services	359,434	15.1%	401,637	13.7%	11.7%
Total	2,376,105	100.0%	2,934,420	100.0%	23.5%

3. Monthly Peak Load

MVA	2006	2007
Jan	298.8	333.2
Feb	303.9	357.2
Mar	323.3	401.1
Apr	387.9	411.1
May	423.1	508.3
Jun	469.1	552.0
Jul	516.7	578.1
Aug	464.8	559.6
Sep	468.2	542.5
Oct	423.9	527.5
Nov	383.2	426.0
Dec	345.6	418.1

The higher peak load in 2007 was registered on 16 July (578.1 MVA), while in 2006 was registered on 7 July (516.7 MVA), representing an increase of approximately 12%. Although the maximum temperatures decreased in 2007, comparing to last year of the same period, the peak system increased, that may be due to the economic growth of Macau.